OPERATIONAL FINANCE

Turn overdue invoices into available cash

Quick audit • 6–8 week pilot • measurable results on DSO & cash flow — minimal workload for your team.

PILOT-FIRST, PROOF-BACKED. YOU WIN IN ALL CASES.

Short pilots
6–8 weeks with weekly reporting

AI + Human
Automation + negotiation

Plug & play
CSV / ERP — 1 week setup

We prioritize invoices that unlock the most cash fast — preserving customer relationships while improving predictability.

DALIUM COLLECT
What we deliver in weeks   Confidential

Fast recoveries
€62K RECOVERED (PILOT)

DSO reduction
12–20% TYPICAL GAIN

Respectful approach
COMPLIANT, RELATIONSHIP-SAFE

We combine AI-based prioritization, multi-channel automation, and human operators to recover cash efficiently.

QUICK EXAMPLE

Reduce DSO by 15 days → +€200k liquidity (for €5M turnover)

MINI-CASE — B2B SERVICE COMPANY

Context: a B2B service firm faced **€420,000** in overdue receivables (DSO 58 days). Growth was stable, but cash was tight and finance teams overloaded.

Approach — 6-8 week pilot

- 1) **Express audit (D0-D3)** — identify top 10 overdue accounts (40% exposure).
- 2) **Multi-channel follow-ups** — email, SMS & scripted calls per debtor profile.
- 3) **Negotiated payment plans** tracked with PTP (Promise To Pay) metrics.
- 4) **Weekly reporting** — cash recovered, PTP, projected DSO.

€62 000   recovered in <6 weeks
DSO −12 days (58 → 46)

Impact & outcomes

- €62k cash recovered within pilot window.
- DSO improvement of 12 days; increased predictability.
- 4 confirmed payment promises for next 30 days.
- Debtor responsiveness +35%.

Deliverables

- Weekly KPI report (Cash, PTP, projected DSO)
- Simple dashboard (outstandings, promises, receipts)
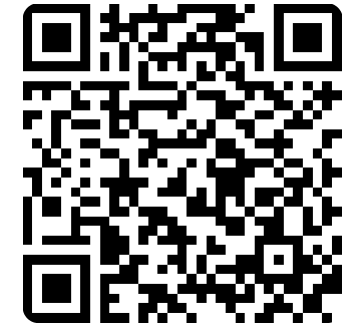- Final ROI report (before / after)

Client feedback

"The approach was respectful but firm. Results came quickly — we finally have clarity on our receivables and cash flow stability."
— Client CFO, B2B Services

Book a 15-min audit

Free diagnosis & estimate — no commitment

Scan to book

or click Calendly

Why DALIUM Collect

- AI prioritization + human negotiation
- Measurable pilot — proof before commitment
- Respectful & compliant (GDPR aware)
- Fast setup — CSV / ERP connector

Contact

Dalyl — Founder & Head of Growth
contact@dalium.fr
+33 7 69 19 94 53